# **Brand Guidelines**

Version 1.0

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The world has changed, leading investors to seek new strategies that better fit an evolving global climate. Forward's investment solutions are built around the outcomes we believe investors need to be pursuing – non-correlated return, investment income, global exposure and diversification. With a propensity for unbounded thinking, we focus especially on developing innovative alternative strategies that may help investors build all-weather portfolios. An independent, privately held firm founded in 1998, Forward (Forward Management, LLC) is the advisor to the Forward Funds. As of March 31, 2012, we manage more than \$5.2 billion in a diverse product set offered to individual investors, financial advisors and institutions.





### Forward master logo

The Forward logo is made up of three elements: the Forward brandmark, the Forward path and the Forward tagline. The Forward brandmark is crafted in a modern bespoke serif. The Forward path is filled with 20% PMS Cool Gray 10. The Forward tagline is set in TheSans plain.



•— Forward path



the new direction of investing ----- Forward tagline

### Logo color versions

### FORWARD the new direction of investing

#### One-color logo

A gray one-color logo format has been created for situations where there are budget or printing restrictions.

#### FORWARD the new direction of investing

#### White and gray logo

A white and gray color logo format has been created for use with the Forward logo on a solid Forward gray background.



#### **Primary logo**

The preferred usage of the Forward primary logo is on a white background with a defined clear space around it.



#### One-color solid logo

Black and white logos. For minimal use only, e.g., embossing or debossing on promotional items.





### Safe area and minimum size



#### Safe area

The clear space around the logo helps protect its integrity. The preferred usage is on a white background to ensure maximum impact and legibility. The clearance around the logo is determined by the "F" in the logo.



Minimum size



### Inappropriate use of logo

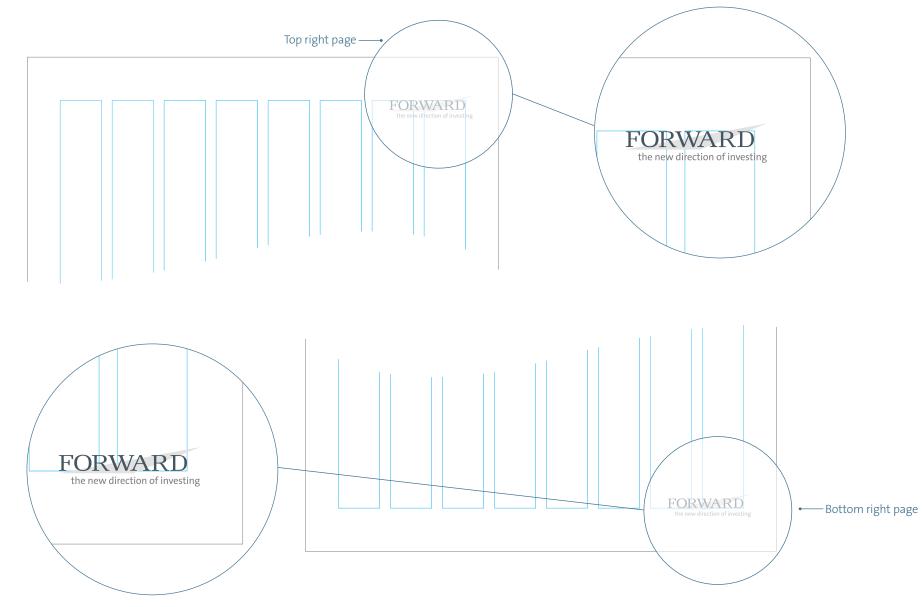
The Forward logo is an important brand element and should always appear in its correct form. The illustrations below demonstrate some inappropriate uses of the logo.





### Brand logo position

The Forward logo is always placed on the right side of the page, either on the lower right corner or the top right corner. The **only** exception to this is on the back page, where it can be positioned on the left or right side of the page.



### Brand color palette

The use of color helps to establish a strong graphic identity and distinguish the Forward brand from its competitors. The primary gray palette symbolizes innovation, knowledge and clarity. The investment approach color palette describes each unique approach that Forward offers. The colors are bold and bright, giving the overall palette a modern feel.

#### Primary palette

PMS 432 C: 23 M: 2 Y: 0 K: 77 R: 69 G: 85 B: 96	PMS COOL GRAY 10 C: 0 M: 2 Y: 0 K: 60	Alternative Solutions	Strategic Income	Global Exposure	Advanced Diversification
#455560	R: 128 G: 127 B: 131 #807F83	PMS 131 C: 0 M: 32 Y: 100 K: 9 R: 231 C: 166 B: 20 #E7A614	PMS 640 C: 100 M: 0 Y: 0 K: 22 R: 0 G: 143 B: 197 #008FC5	PMS 159 C: 0 M: 66 Y: 100 K: 7 R: 227 G: 111 B: 30 #E36F1E	PMS 377 C: 45 M: 0 Y: 100 K: 2 R: 120 G: 162 B: 47 #78A22F
		10%			
		20%			
		40% 60%		_	
		80%			

Investment approach palette

### Secondary color palette

The secondary color palette can be used on backgrounds, call outs, quotes, graphs and charts. Note: PMS 5405 is sometimes used as an overview and cross-strategy color. PMS 669 and 1817 are used very sparingly for charts and graphs. The web palette is used on the website and emails, never in print or video.

#### Web palette

PMS 3298 C: 100 M: 0 Y: 57 K: 42 R: 0 G: 113 B: 97 #007161	PMS 4635 C: 0 M: 48 Y: 96 K: 44 R: 155 G: 95 B: 14 #9B5F03	PMS 669 C: 76 M: 78 Y: 0 K: 47 R: 54 G: 44 B: 102 #362C66	PMS 1817 C:0 M:90 Y:100 K:66 R:111 G:18 B:0 #6F1200	PMS 5405 C: 58 M: 17 Y: 0 K: 46 R: 59 G: 110 B: 143 #3B6E8F	Hyperlinks R: 0 G: 140 B: 157 #008C9D
					Headers R: 50 G: 81 B: 99 #325163
10% 20%					Text R: 66 G: 70 B: 73 #424649
40% 60% 80%					Page banner (not product related) R: 77 G: 111 B: 131 #4D6F83



#### **Brand fonts**

The primary serif typeface is Egyptienne F, a sophisticated professional font that is available in a number of weights and styles.

# Egyptienne F

#### **Egyptienne F roman**

abcdefghijklmnopqrstuvwxyz ABCDEFGHIJKLNOPORSTUVWXYZ 1234567890!@#\$%&()"?

#### **Egyptienne F italic**

abcdefghijklmnopqrstuvwxyz ABCDEFGHIJKLNOPORSTUVWXYZ 1234567890!@#\$%&()"? Egyptienne F bold abcdefghijklmnopqrstuvwxyz ABCDEFGHIJKLNOPORSTUVWXYZ 1234567890!@#\$%&()"?

Egyptienne F black abcdefghijklmnopqrstuvwxyz ABCDEFGHIJKLNOPORSTUVWXYZ 1234567890!@#\$%&()"?

#### Usage of Egyptienne F

Egyptienne F Roman – use on subheads Egyptienne F Italic – use to highlight a single word or sentence Egyptienne F Bold – use on headlines and subheads Egyptienne F Black – use to highlight a single word or sentence

#### Alternatives to Egyptienne F

Substitute **Georgia** for Egyptienne F in electronic applications which require system fonts.

Please note: Do not use Georgia in presentations or print.



#### Brand fonts (continued)

TheSans is a sans serif font with lots of flexibility that conveys a friendly modern tone. The font comes in number of weights and styles. We consider TheSans our "work horse" font because it's used for all body copy.

# TheSans

#### **TheSans light**

abcdefghijklmnopqrstuvwxyz ABCDEFGHIJKLNOPQRSTUVWXYZ 1234567890!@#\$%&()"?

#### TheSans light italic

abcdefghijklmnopqrstuvwxyz ABCDEFGHIJKLNOPQRSTUVWXYZ 1234567890!@#\$%&()"?

#### **TheSans plain**

abcdefghijklmnopqrstuvwxyz ABCDEFGHIJKLNOPQRSTUVWXYZ 1234567890!@#\$%&()"? TheSans plain italic abcdefghijkImnopqrstuvwxyz ABCDEFGHIJKLNOPQRSTUVWXYZ 1234567890!@#\$%&()"?

TheSans bold abcdefghijklmnopqrstuvwxyz ABCDEFGHIJKLNOPQRSTUVWXYZ 1234567890!@#\$%&()"?

TheSans bold italic *abcdefghijklmnopqrstuvwxyz ABCDEFGHIJKLNOPQRSTUVWXYZ* 1234567890!@#\$%&()"?

#### **Usage of TheSans**

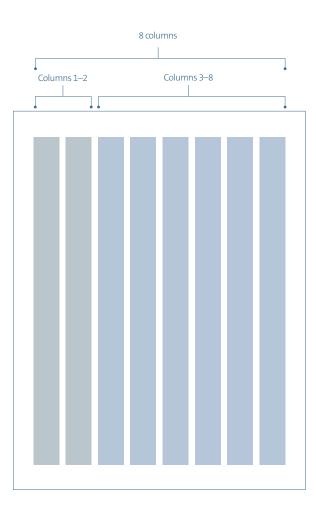
TheSans Light – use on body copy TheSans Light italic – highlight a word or sentence in body copy TheSans Plain – use on subheads TheSans Plain italic – use on subheads TheSans Bold – use on subheads, to highlight a word or sentence TheSans Bold italic – use to highlight a word or sentence

#### Alternatives to TheSans

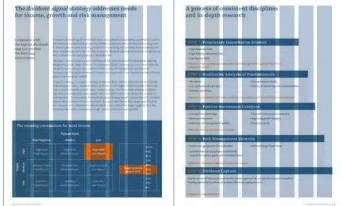
Substitute TheSans with **Calibri** in PowerPoint presentations and other electronic applications which require system fonts. **Please note:** Do not use Calibri in any printed materials.

# 8-column grid

The 8-column grid has been designed for inside pages; this grid gives you the flexibility for white space and callouts. The grid can also be subdivided, with columns 1–2 used as a sidebar or white space, and columns 3–8 used for body copy, charts and images.

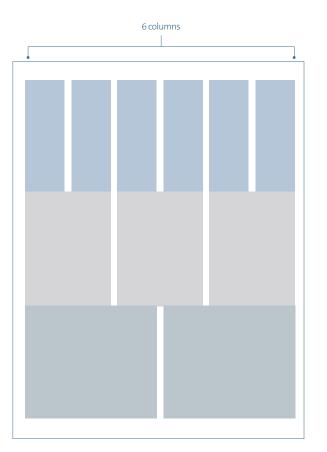


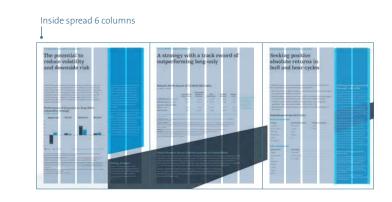


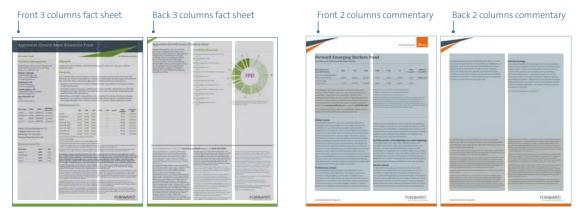


# 6-column grid

A 6-column grid can be used for one-pagers and 3-panel brochures. The 6-column grid can be adapted to a 3- or 2-column grid, depending on content.

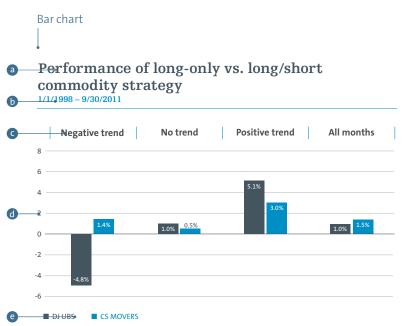




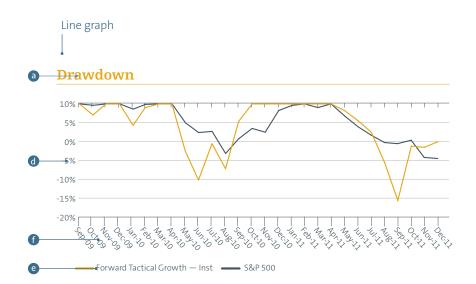


### Charts, graphs and tables

- **Bar chart title.** Egyptienne F bold, with a 0.5 pt. paragraph line below. The title and line can change color to match the design.
- **b** Title subhead. Set in either TheSans or Egyptienne F.
- **Column heading.** Set in TheSans bold, with a 0.5 pt. line dividing each heading.
- **d Scale numbers.** Set in TheSans light.
- Key and footnotes. Set in TheSans light.
- **f** Data title. Set in TheSans light.

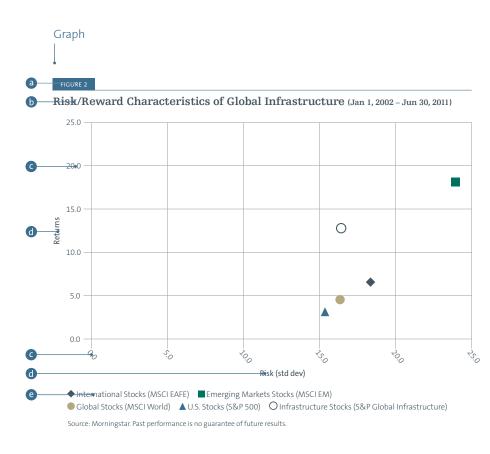


Source: Forward Management, Dow Jones, Credit Suisse



### Charts, graphs and tables (continued)

- **Figure indicator.** Center in a box, set in TheSans light, all caps, with a 0.5 pt. paragraph line below.
- Bar chart title. Egyptienne F bold, with a 0.5 pt. paragraph line below. The title and line can change color to match the design. The line below the title is removed when the chart, graph or table has a figure indicator.
- **G** Scale numbers. Set in TheSans light.
- **d** Axis title. Set in TheSans plain.
- Key and footnotes. Set in TheSans light.
- **f** Column heading. Set in TheSans bold.
- **B** Row heading. Set in TheSans.



Table

#### **6** Calendar Year Performance (% at NAV)

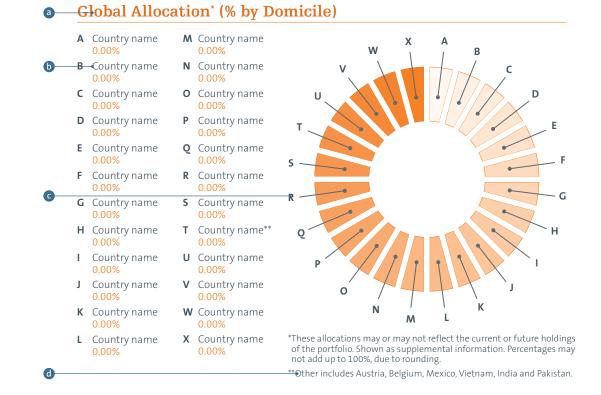
-											
<b>@</b> —		2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
	Investor	00.00	00.00	00.00	00.00	00.00	-00.00	-00.00	00.00	00.00	00.00
	Institutional	00.00	00.00	00.00	00.00	00.00	00.00	-00.00	00.00	00.00	00.00
	Class M	00.00	00.00	-00.00	00.00	-00.00	-00.00	-00.00	00.00	00.00	00.00
<b>B</b> —	Class A	00.00	00.00	00.00	00.00	00.00	00.00	-00.00	00.00	00.00	00.00
	Class C	00.00	00.00	-00.00	00.00	00.00	00.00	00.00	00.00	00.00	00.00
	BofA Merrill Lynch Preferred Index	00.00	00.00	00.00	00.00	00.00	00.00	00.00	00.00	00.00	00.00

The Fund's investment advisor is contractually obligated to waive a portion of its fees and reimburse other expenses until April 30, 2012, in amounts necessary to limit the Fund's operating expenses (exclusive of brokerage costs, interest, taxes, dwidends, acquired fund fees and expenses, and extraordinary expenses) for Investor Class, Institutional Class, Class M, Class A and Class C shares to an annual rate (as a percentage of the Fund's average daily net assets) of 1.80%, 1.40%, 1.65% and 2.40%, respectively. This expense limitation arrangement may not be terminated by the Fund's investment advisor prior to such date under any circumstances.



### Pie chart

- Chart title. Egyptienne F bold, with a 0.5 pt. paragraph line below. The title and line can change color to match the design.
- **Data.** Set in TheSans.
- **G** Key. Set in TheSans.
- **d** Key and footnotes. Set in TheSans light.





# The Forward path

The Forward path graphic is an important brand element. It portrays innovation and forward movement. It's used as the foundation graphic of the marketing materials.

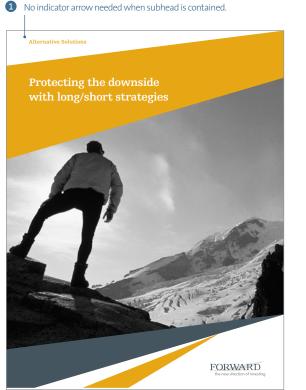


FORWARD

### Forward path graphic examples

Use this style when a front cover requires an image.
 Use this style when no image is needed on front cover designs.
 Use this style when an overview or neutral graphic is needed.

The Forward path should always go forward; it should not point down. The Forward path can be at different angles, but always remember, **keep it simple** (see page 20).





### 🗙 🔪 Main menu

### Forward path graphic examples (continued)

One of the most-used graphic elements brings two Forward paths together. The two paths should always touch edges as shown in this example. The top path should always be filled with 100% Forward grey, PMS 432. The lower path is filled with a color associated with the line of communications.

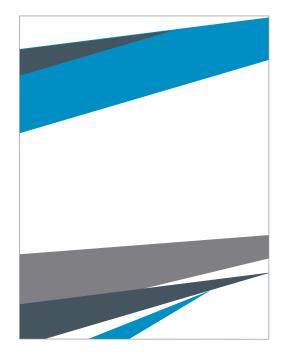




### Inappropriate Forward path graphic

Don't use too many Forward paths together in your design.
 Don't mix too many colors.
 Always make sure the Forward path is facing upward and in a forward direction.

#### 1 Too busy.



#### **2** Too many colors.



#### 3 Wrong direction.



### Photography

Images should be optimistic, with large areas of open space punctuated by movement, and people in forward motion demonstrating skill. They will be framed by the brand's graphic element and may be used in different ways to create distinction among different levels of communications. Images can be grayscale or color, depending on the purpose of the communication.



### Image frame style

When photography is used to highlight a certain point or illustrate a case study, a colored bar is placed on the bottom of the image to help contain and ground the image. The bar can also be used to house any photo credit information that is required.



The image bar can contain the photo credit information or be filled with an identifier brand color.



# **Example materials**



# Example materials (continued)





# Example materials (continued)





# **Product Map**

Alternative Solutions	<ul> <li>TACTICAL</li> <li>Tactical Growth</li> <li>Tactical Enhanced</li> </ul>	<ul> <li>LONG/SHORT</li> <li>Commodities</li> <li>Credit</li> <li>Endurance Growth</li> <li>Global Credit</li> <li>Managed Futures</li> <li>Real Estate</li> </ul>	
Strategic Income	DIVIDEND     Focus SMID     Large Cap     Select EM	<ul> <li>SECTOR STRATEGIES</li> <li>EM Corporate Debt</li> <li>High Yield Bond</li> <li>Investment Grade Fixed Income</li> <li>Select REIT Preferred</li> <li>U.S. Real Estate</li> </ul>	
Global Exposure	GLOBAL     Global Dividend     Global Infrastructure     International Dividend     International Real Estate     International Small Cap	• EMERGING • Emerging Markets • Frontier Markets	
Advanced Diversification	<ul> <li>ALLOCATION FUNDS</li> <li>Aggressive</li> <li>Growth</li> <li>Growth &amp; Income</li> <li>Balanced</li> <li>Income &amp; Growth</li> <li>Income Builder</li> </ul>	<ul> <li>PORTABLE ALPHA</li> <li>CorePlus</li> <li>Extended MarketPlus</li> <li>Strategic Alternatives</li> </ul>	<ul> <li>SMALL CAP</li> <li>Small Cap Equity</li> <li>SMID Core</li> </ul>



### Forward thinking identifier

The Forward thinking identifier gives Forward a unique thought leadership voice within the Forward brand. The thought leadership system is divided into three categories. Research is for comprehensive analysis. Viewpoint is for timely insights. Bulletin is used for quick hits.

#### Forward thinking identifier



#### Thought leadership — indicators



**Forward thinking research** For in-depth white papers. **Forward thinking viewpoint** For timely insights.

**Forward thinking bulletin** For concise updates. **Forward thinking webcast** For webcast presentations.



### Forward thinking color palette

The Forward thinking color palette is derived from the primary palette. The primary dark grays are the base and PMS 451 is the accent color. This color combination gives the Forward thinking communications a sense of integrity and credibility.

PMS 432 C: 23 M: 2 Y: 0 K: 77 R: 69 G: 85 B: 96 #455560	PMS COOL GRAY 10 C: 0 M: 2 Y: 0 K: 60 R: 128 G: 127 B: 131 #807F83	PMS 451 C: 33 M: 28 Y: 58 K: 0 R: 178 G: 169 B: 126 #B2A97E
		•
		•
		• 40%
		• 60%
		• 80%

# Forward thinking examples

0.4

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Investing in the Global Infrastructure Boom